



# Alexandra Weisman

38 years old, Bucharest, married

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## Objectives

*General objective: Building professional successful relationships, based on quality, seriousness, responsibility and respect.*

*Concrete objective: Satisfaction of the legal services beneficiary, by protecting his interests.*

## Professional expertise

### Trainee lawyer

**February, 2008 – March, 2010**

**Attorney titular, „Alexandra Weisman” – Law Office, Bucharest, Romania ([www.weisman.ro](http://www.weisman.ro))**

**May, 2010 – present**

**Areas of practice and expertise: counseling, litigation, arbitration and alternative dispute resolution** in legal domains such as: **civil, commercial, family, labor, health and medical, administrative, financial and fiscal, banking, intellectual and industrial property, immigration and Romanian citizenship, international.**

**Exclusive collaborations of „Alexandra Weisman” – Law Office, through atty. Alexandra Weisman:**

**1. S.C. BCR LEASING IFN S.A., a company member of ERSTE Group, Bucharest, Romania (Full time)**

**May, 2012 – July, 2012**

**Position: Legal Adviser.**

Professional activities:

- offering of daily legal support,
- participation to negotiation of agreements,
- issuing of legal opinions,
- offering legal assistance

in the following domains:

- banking
- leasing,
- consumer's protection,
- personal data protection and transfer,
- confidentiality and trade secret.

- revision, analysis and drafting of corporate documents,
- revision, analysis and drafting of contracts, such as: sale, lease, loan, leasing, guarantee, confidentiality, cession, debt transfer, services, etc.

**2. S.C.A. FENECHIU SAVU & ASSOCIATES, Bucharest, Romania (Full time)**

**September, 2011 – May, 2012**

**Position: Lawyer, Head of the Litigation and Arbitration Department.**

Professional activities:

1) 2008 – present: legal advice in the following areas: commercial transactions, revision, analysis and drafting of corporate documents, agreements, issuing of legal opinions, granting of legal assistance about natural persons and legal entities, about commercial acts or facts, about birth, modification and termination of commercial relations, counseling of clients in order to have them correctly understand the legal provisions and in order to prevent and manage litigations. The legal counseling practiced regarded legal aspects related to: companies' law and the commercial law, banking and leasing domains, property right and its parts, debt recovery, birth, modification and termination of labor relations, dismissals, breach of the labor agreement and/or of the labor legislation, constitution of personal guarantees, of movable and real estate securities, registrations of rights in the Land Book, violations of human rights (especially the right to image), contractual liability of natural persons or legal entities, liability of the shareholders / administrators of companies in insolvency, delictual liability (civil offence), contraventional liability, criminal liability of natural and legal persons, malpraxis, etc.;

2) 2008 – present: litigation before the ordinary courts in the following domains:

- civil law – contractual liability, delictual liability (civil offence), real estate claims, retrocession under special legislation (Law no. 18/1991, Law no. 1/2000, Law no. 10/2001, Law no. 247/2005), expropriations, acquiring property under acquisitive prescription, claims related to the existence of the easement right or of other rights, parts of the property right, registration of rights in the Land Book, simulation, liability for hidden vices of the sold assets, within the redhibitory or estimatory claims, claims related to the violation of human rights (especially of the right to image), malpraxis, etc.;
- family law – divorce, allotment, minor (under age children) entrust, etc.;
- commercial law – contractual liability, debt recovery, insolvency proceedings, personal liability of the administrator/shareholders of the insolvent company, payment ordinance, payment summons, obtaining of enforcement titles, etc.;
- international law – claims before the European Court of Human Rights (ECHR) regarding violations of human rights;
- labor law – claims related to the breach of labor agreements and of the labor legislation;
- financial and fiscal law – claims related to fiscal liability, enacted at the initiative of the financial Guard or of the National Authority for Fiscal Administration or the directions within;
- administrative law – protection of social rights, contraventional liability enacted following the release of decisions or of minutes for ascertaining and sanctioning contraventions by: the Romanian Competition Council, the National Audiovisual Council, the National Authority for Consumers' Protection and the directions within, the Financial Guard, the National Authority for Fiscal Administration or the directions within, the National Commission for Highways and National Roads in Romania, the Traffic Police, as well as by other administrative public authorities or public institutions;

3) 2008 – present: alternative dispute resolution (especially through negotiation followed by judicial or extrajudicial transactions, direct conciliation or mediation).

**3. CMS CAMEROM McKENNA, Bucharest, Romania (Full time)  
February, 2008 – June, 2011**

Position: **Junior Lawyer** (February, 2008 – March, 2010); **Associate**

**Lawyer** (March, 2010 – June, 2011).

Professional activities:

1) offering legal advice in the following areas: property and real estate, contractual liability, legal person's liability, liability of the shareholders/administrators of companies, contraventional liability, civil offence, criminal liability of natural and legal persons.

2) november 2009 – april 2010: legal advice offered to S.C. **Nestlé Romania** S.R.L. company, as in-house lawyer. The main legal activities performed here were:

- offering daily legal support in the commercial field;
- participating in negotiations of agreements and in conciliations of disputes arising from agreements;
- offering legal advice in the following areas:

- food safety
- child care
- transportation
- advertising and media
- consumer's protection
- competition
- protection and transfer of personal data
- sponsorship;

- drafting and revising agreements such as: sale – purchase, lease, free lease, services, deposit, supply, sponsorship, publicity, transportation, distribution, barter, etc.;

3) managing litigation before the ordinary courts in the following domains:

- commercial law – debt recovery, contractual liability, insolvency proceedings, personal liability of the administrator/shareholders of the insolvent company, payment ordinance, payment summons, enforcement titles, etc.;
- civil law – real estate claims, retrocession under special legislation (Law no. 18/1991, Law no. 1/2000, Law no. 10/2001, Law no. 247/2005), registration of land book rights, ascertainment of easement right, etc.;
- international law – claims before the European Court of Human Rights regarding violations of human rights;
- labor law – claims related to the breach of labor agreements and of the labor legislation;
- financial and fiscal law – claims related to fiscal liability;
- administrative law – claims related to social protection rights, to contraventional liability resulted from decisions of the Romanian Competition Council, Consumers' Protection National Authority and from other decisions of the administrative authorities;
- criminal law – economic offences, office related crimes, forgery and capital market offences.

4) managing commercial arbitration before the International Commercial Arbitration Court attached to the Romanian Chamber of Commerce and Industry and international arbitration before the International Centre for Settlement of Investment Disputes (ICSID);

5) performing alternative dispute resolution (especially mediation).

## Membership

- Member of the National Union of the Romanian Bar Associations – Buchares Bar Association;
- Member of the Chamber of Commerce and Industry Romania-Israel;

## Studies

- Member of the B'Nai B'Rith Romania "Dr. David Moses Rosen" Forum.

### **Bucharest University – Faculty of Law**

Specialization: law

**2003 – 2007**

### **"Titu Maiorescu" University , Bucharest**

Master Mediation of Law Conflicts

**2008 - 2009**

### **National College „Decebal”, Deva**

High-school studies

**1999 – 2003**

### **General School No. 1, Deva**

Secondary school studies

**1996 – 1999**

### **Music and Plastic Arts College, Deva (classes I – IV : piano section)**

Primary school studies

**1992 – 1996**

## Computer skills

- Windows, Office (Word, Excel, PowerPoint, Access, Outlook);
- Editing of photographic images (Adobe Photoshop);
- Editing of video images (ULead Video Studio);
- Internet operation;
- Website creation and editing.

## Languages known

- Romanian (native);
- English (advanced);
- French (advanced);
- Spanish (advanced);

## Certifications

- Human Resources Inspector – Certificate attested by the Ministry of Labour, Family and Social Protection and by the Ministry of Education in Romania;
- Certification of practice for the notary activity, Deva (2005);
- Certification of special practice to the Prosecutor's Office attached to Hunedoara Tribunal (2005, 2006);
- Certification of special practice to the Law Practice CDGS, Bucharest (2006);
- Certificate from St. George College London certifying the English language knowledge;
- Certificate of knowledge of the French language, issued by the Bucharest University – Faculty of Law;
- Certificate of knowledge of the Spanish language, issued by the, Ministry of Education in Spain, through Cervantes Institute, Bucharest.

## Prizes

- IV<sup>th</sup> place within the classification of the A speakers, offered by within the District's Competition of Academic Debates Karl Popper, Brad camp (2000);
- Honorable mention offered by the School Inspectorate of Hunedoara District, within the Romanian Grammar and Literature Olympiad, district stage (1999);
- Second prize of the National Instrumental Interpretation Contest (piano), Deva (1992).

## Distinctions

- Dedication of profile page on [www.juridice.ro](http://www.juridice.ro), a website for legal professionals (<http://www.juridice.ro/alexandra-weisman>);
- Biography published in Hubners Who is Who – Encyclopedia of Romanian

## Publications

- Personalities, VI<sup>th</sup> 2011 Edition;
- Biography published in Hubners Who is Who – Encyclopedia of Romanian Personalities, V<sup>th</sup> 2010 Edition;
  - „Decebal” National College, Deva - for the contribution to the artistic activity of the high school and for the good results in learning (2000 - 2001);
  - Article „The phenomenon of discrimination from a legal perspective”, co-author, February 03, 2022, [www.juridice.ro](http://www.juridice.ro);
  - Article ”The Medical malpractice in Romania”, March 05, 2021, [www.juridice.ro](http://www.juridice.ro);
  - Article ”Contestation of filiation or paternity denial? Case study”, November 21, 2019, [www.juridice.ro](http://www.juridice.ro);
  - Article ”The consecration of the parties’ accord in the mediation agreement by the court of justice, in absence of all parties’ consent”, April 16, 2015, [www.juridice.ro](http://www.juridice.ro);
  - Article ”The request regarding the exercise of the parental authority on the minor exclusively by one of the parents” – August 08, 2013, [www.juridice.ro](http://www.juridice.ro);
  - Article ”The correction of court decisions in the new Code of civil procedure” – August 06, 2013, [www.juridice.ro](http://www.juridice.ro);
  - Article ”The new procedure of the payment ordinance” – July 29, 2013, [www.juridice.ro](http://www.juridice.ro);
  - Article “About the convenience to exercise the civil claim within the criminal trial” – September 13, 2010, the Legal Notes and Studies Magazine, online publication for the professionals’ legal update, hosted by the website [www.juridice.ro](http://www.juridice.ro);
  - Article “Interest rates on consumer loans reassessed in Romania” - August 23, 2010, Law-Now Romania ([www.law-now.com](http://www.law-now.com), CMS Cameron McKenna’s website for clients and legal professionals);
  - Article “New legislation on consumer credit agreements in Romania” - August 03, 2010, Law-Now Romania ([www.law-now.com](http://www.law-now.com), CMS Cameron McKenna’s website for clients and legal professionals);
  - Article “The possibility to change the order for distribution of the receivables within the insolvency procedure, based on the creditors’ agreement” – the legal magazine “The Legal Courier”, no. 1/2010;
  - Article “New trends in the Romanian legal system” – December 31, 2009, the Legal Notes and Studies Magazine, online publication of legal updates for professionals, hosted by the website [www.juridice.ro](http://www.juridice.ro);

## Media appearances

- **Attendance, as co-invited, to the broadcast “Lawyer of the House” with the theme “The phenomenon of discrimination from a legal perspective (after the article with the same name) – part I”**, organised by **Radio Romania International (RRI)**, presented by the Journalist Ioana Nițescu and broadcasted on Channel 2 of RRI since February 11, 2022;
- **Attendance, as invited, to the broadcast “Lawyer of the House” with the theme “Law no. 154/2021 amending and supplementing the Government Ordinance no. 105/1999 on the granting of rights to persons persecuted by the regimes established in Romania starting from September 6, 1940 to March 6, 1945 for ethnic reasons”**, organised by **Radio Romania International (RRI)**, presented by the Journalist Ioana Nițescu and broadcasted on Channel 2 of RRI since January 14, 2022;
- **Attendance, as invited, to the broadcast “Lawyer of the House” with the theme “MCV 2021; The succession – Part III”**, organised by **Radio Romania International (RRI)**, presented by the Journalist Ioana Nițescu and broadcasted on Channel 2 of RRI since December 10, 2021;
- **Attendance, as invited, to the broadcast “Lawyer of the House” with the theme “The European Justice Day; The succession – Part II”**, organised by **Radio Romania International (RRI)**, presented by the Journalist Ioana Nițescu and broadcasted on Channel 2 of RRI since November 12, 2021;

## Participations to seminars, colcviums, courses and debates

- **Attendance, as invited, to the broadcast “Lawyer of the House” with the theme “The inheritance – Part I”**, organised by **Radio Romania International (RRI)**, presented by the Journalist Ioana Nițescu and broadcasted on Channel 2 of RRI since September 10, 2021;
  - **Attendance, as co-invited, to the broadcast “Lawyer of the House” with the theme “Rights and liability in the medical activity in Romania”**, organised by **Radio Romania International (RRI)**, presented by the Journalist Ioana Nițescu and broadcasted on Channel 2 of RRI since May 14, 2021;
  - **Attendance, as co-invited, to the broadcast “Lawyer of the House” with the theme “The medical malpraxis in Romania, the legal protection of the patients’ rights, the Law no. 95/2006 regarding the reform in the health domain”**, organised by **Radio Romania International (RRI)**, presented by the Journalist Ioana Nițescu and broadcasted on Channel 2 of RRI since April 04, 2021;
  - **Attendance, as invited, to the broadcast “Lawyer of the House” with the theme “The granting and regain of the Romanian citizenship”**, organised by **Radio Romania International (RRI)**, presented by the Journalist Ioana Nițescu and broadcasted on Channel 2 of RRI since March 12, 2021;
  - **Attendance, as invited, to the broadcast “Lawyer of the House” with the theme “The civil status documents of the Romanians abroad”**, organised by **Radio Romania International (RRI)**, presented by the Journalist Ioana Nițescu and broadcasted on Channel 2 of RRI since November 13, 2020.
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- Conference organized by the Academy for European Law Trier (ERA) - „EU legislation in the area of equality between men and women” – December 14-15, 2020;
  - Conference organized by the New Strategy Center – „Smuggling, counterfeit, piracy. Risks of the national security” – April 20, 2016;
  - Debate organized by N.I.P.P.A. (National Institute for Preparation and Perfection of Attorneys), moderated by Atty. Univ. Lector Phd Petruț Ciobanu and by the invited Atty. Mihnea Stoica, Prodean of the Bucharest Bar Association – „Vulnerabilities of the lawyer in the new criminal law. Instruments for the protection of the lawyer provided by the lawyer’s profession legislation – Part IV. Crimes in common competence” – April 14, 2016;
  - Debate organized by N.I.P.P.A. (National Institute for Preparation and Perfection of Attorneys), moderated by Atty. Univ. Lector Phd Claudiu Dinu and by the invited enforcement agent Bogdan Dumitrache – “Difficult aspect in the land book domain. Parch 31, 2016;
  - Course organized by the Bucharest Bar Association, sustained by Counsel Atty. Dr. Friedmann-Nicolescu Iosif – “Theoretical and Practical aspects of administration of the evidences before the courts of justice” – December 17, 2015;
  - Course organized by the Bucharest Bar Association, sustained by Counsel Atty. Dr. Friedmann-Nicolescu Iosif – “Constitutional Justice in Romania” – December 03, 2015;
  - Course organized by the Bucharest Bar Association, sustained by Univ. Prof. Dr. Fuerea Augustin – “Application of the E.U. law while exercising the profession of lawyer” – November 20, 2015;
  - Colocvium of the European Banking and Financial Law Association – Romania, “Banking Crisis Management. Insolvency and Bankruptcy” – Bucharest, Aprilie, 3 – 5, 2014;
  - Colocvium of the European Banking and Financial Law Association – Romania, “Preoccupations in the financial and banking field, in the context of the modifications occurred at European level”, Bucharest, April 12 – 13, 2013;
  - Conference of the Association for Dialogue and Solidarity of Lawyers, “Relations and communication lawyer – client. Law practice: diligence or result? From legal practice to crime”, Bucharest, February 02, 2012;

- Conference of the Association for Dialogue and Solidarity of Lawyers "Natural person and family in the regulation of the New Civil Code", Bucharest, December 12, 2011 – participation as a lecturer, presenting the theme "The natural person's care";
- Class "Land law. Claims regarding the total nullity of documents (property titles) in the land law domain", organized by the Bucharest Bar Association, prepared by Lawyer, University Teacher, Phd. Florin Scriciu (April 11, 2011);
- Colocvium "Green. The Future of Energy", prepared by Loredana Mihăilescu, Marius Petroiu, Florin Duțu - Senior Associate Lawyers and Valentina Pârvu – Associate Lawyer, CMS Cameron McKenna Bucharest (October 29, 2010);
- Training "Common Law Legal Concepts, an Overview - Trusts", organized by Ben Lenihan, Associate Lawyer, CMS Cameron McKenna Bucharest (October 29, 2010);
- Workshop "Client Relationship Management", organized by Jenny Hallat, Business Development Manager, CMS Cameron McKenna London (October 05, 2010);
- Colocvium "Recent amendments to Romanian Competition Law", prepared by Irina Coman - Kund, Lawyer, CMS Cameron McKenna Bucharest (September 17, 2010);
- Videoconference "Mediation & Negotiation", prepared by Eileen Carroll, Deputy Chief Executive C.E.D.R. (Centre for Effective Dispute Resolution London, U.K.), in collaboration with CMS Cameron McKenna London and Bucharest (July 16, 2010);
- Colocvium "Trademark law – An overview of recent amendments", prepared by Valentina Pârvu, Associate Lawyer, CMS Cameron McKenna Bucharest (July 02, 2010);
- Colocvium "Legal opinions", prepared by Simon Dayes and Selena Volciuc – Ionescu, Partner Lawyer and Senior Associate Lawyer, CMS Cameron McKenna Bucharest (June 18, 2010);
- Training "Pitching to Win" about attracting clients, organized by Damian Taylor, Head of New Business, CMS Cameron McKenna London (June 15, 2010);
- International Seminar "Actual aspects of the European legislation regarding the civil procedure and the international merchandise sale (CISG)", organized by the Bucharest Bar Association, in collaboration with Prof. Dr. Bernd Reinmueller and Prof. Dr. Burghard Piltz (June 05, 2010);
- Colocvium "The A.N.P.C. strikes back: new draft emergency ordinance on consumer loans", prepared by Florin Duțu, Senior Associate Lawyer, CMS Cameron McKenna Bucharest (June 04, 2010);
- Colocvium "Public - Private Partnership", prepared by Robert Gray, Partner Lawyer, CMS Cameron McKenna London (May 28, 2010);
- Colocvium "Procedural abuse – to sue or not to sue", organized by Horia Drăghici, Associate Lawyer, CMS Cameron McKenna Bucharest (May 21, 2010);
- IT Training "Desktop Refresh – PDF manipulation and document comparison", organized by Ben Wightwick, IT Business Analyst CMS Cameron McKenna London (February 10, 2010);
- IT Training "Desktop Refresh – Matter Centricity", organized by Ben Wightwick, IT Business Analyst CMS Cameron McKenna London (February 10, 2010);
- IT Training "Desktop Refresh – Improved Search and full text indexing", organized by Ben Wightwick, IT Business Analyst CMS Cameron McKenna London (February 10, 2010);
- IT Training "Desktop Refresh – Electronic Email Management", organized by Ben Wightwick, IT Business Analyst CMS Cameron McKenna London (February 10, 2010);
- Training "English Legal Writing and Drafting", organized by Prof. Sue Codrington, collaborator of CMS Cameron McKenna London (October 20, 2009);

## Recommendations and feed-back

- IT Training “Desktop Refresh”, organized by Ben Wightwick, IT Business Analyst CMS Cameron McKenna London (September 23, 2009);
- IT Training “Excel, Power Point and Word Best Practice”, organized by Colin Hooker, International IT Trainer CMS Cameron McKenna (June 24, 2009);
- English Grammar Seminar, organized by Barnaby Harward, Translator CMS Cameron McKenna London (January 23, 2009);
- Training “English Legal Writing and Drafting”, organized by Prof. Sue Codrington, collaborator of CMS Cameron McKenna London (December 02, 2008);
- IT Training “Hummingbird (DM5), SPARK Umbrella, CEE Legal numbering (Word Styles), MS EXCEL 2000, Outlook, Delta View”, organized by Colin Hooker, International IT Trainer CMS Cameron McKenna (June 23 – 26, 2008).

- Recommendation letter from Mrs. Oana Teodorescu, Head of the Legal and Methodology Office within S.C. BCR Leasing IFN S.A., a company member of Erste Group;
- Recommendation from Atty. Andrei Săvescu, Content Coordinator of the website [www.juridice.ro](http://www.juridice.ro);
- Recommendation from Atty. Alexandra Radu, Associate Lawyer CMS Cameron McKenna, Bucharest Office;
- Recommendations from business partners offered through the website [www.linkedin.com](http://www.linkedin.com);
- Feedbacks offered by the employees of Nestlé company – the beneficiaries of in-house legal services;
- Recommendation letter from Atty. Gabriel Sidere, Managing Partner of CMS Cameron McKenna, Bucharest Office and Head of Dispute Resolution;

## Hobbies

Music (including piano playing), travelling, creative activities.